

TikTok Earnings – a quick guide

Table of Contents

| Н | ow Much Money Can You Legally Earn on TikTok? | 4 |
|----|---|------|
| | Top TikTok Influencers and Their Earnings | 4 |
| Н | ow to use TikTok to Earn Money? | 5 |
| | 1. TikTok Creator Fund | 5 |
| | 2. Brand Partnerships and Sponsored Content | 5 |
| | 3. Selling Your Own Products or Services | 6 |
| | 4. Affiliate Marketing | 6 |
| | 5. TikTok LIVE Gifts and Coins | 6 |
| | 6. Offering Services as a Consultant or Coach | 6 |
| | 7. Growing and Selling TikTok Accounts | 6 |
| | 8. Crowdfunding or Patreon Support | 7 |
| | 9. Educational Content and Tutorials | 7 |
| | 10. Collaborations with Other Creators | 7 |
| | 11. Licensing Viral Videos | 7 |
| | 12. Joining TikTok's Small Business Incentives | 7 |
| | 13. Hosting Virtual Events or Classes | 7 |
| | 14. Leveraging TikTok Ads | 8 |
| | 15. Gaming and eSports Collaborations | 8 |
| | 16. Real-Time Trend Monetization | 8 |
| In | nprove your Knowledge with TikTok Books | 8 |
| | Books on Earning More on TikTok | 8 |
| | Books on Improving Your TikTok Following | 9 |
| Α | dditional Ways to Earn Money Online Beyond TikTok | . 10 |
| | 1. Swagbucks | 10 |
| | 2. FreeCash | 10 |
| | 3. InboxDollars | 10 |
| | 4. Mistplay (Gaming Rewards App) | . 10 |
| | 5. UserTesting | . 11 |
| | 6. Toluna Influencers | . 11 |
| | 7 Skillz (Competitive Gaming) | 11 |

| 8. Pinecone Research | 11 |
|-------------------------------------|----|
| 9. Amazon Mechanical Turk (MTurk) | 11 |
| 10. Fiverr and Upwork (Freelancing) | 12 |
| Tips for Maximizing Your Earnings | 12 |

TikTok is a global social media platform where users create and share short-form videos ranging from 15 seconds to 10 minutes. With over 1 billion monthly active users, it has become a hub for creativity, trends, and entertainment.

Its algorithm is designed to amplify engaging content, giving creators—regardless of follower count—the opportunity to go viral. This accessibility has turned TikTok into a lucrative platform for individuals and businesses.

How Much Money Can You Legally Earn on TikTok?

Earnings on TikTok vary widely depending on the monetization method, audience size, niche, and engagement rate. TikTok influencers can earn anywhere from a few dollars to millions annually. Here's a breakdown of earning potential:

- Small Creators (10,000–100,000 followers): Earn around \$100–\$1,000 per sponsored post.
- Mid-Tier Creators (100,000-1 million followers): Earn \$1,000-\$10,000 per sponsored post.
- Top Influencers (1+ million followers): Can earn \$10,000 or more per post.

Additional income streams, such as affiliate marketing, product sales, and TikTok's Creator Fund, can significantly boost these figures.

Top TikTok Influencers and Their Earnings

Are you interested to see how much money top influencers earn on TikTok? Well, put on your seatbelt:

1. Charli D'Amelio

o Followers: Over 150 million

Estimated Annual Earnings: \$17.5 million

• Charli earns through brand deals with major companies like Dunkin' and Hollister, as well as her personal ventures, including a clothing line and a Hulu series.

2. Addison Rae

o Followers: Over 88 million

Estimated Annual Earnings: \$8.5 million

 Addison has partnered with brands like American Eagle and L'Oréal and has her beauty line, Item Beauty.

3. Bella Poarch

o Followers: Over 90 million

Estimated Annual Earnings: \$5 million

Bella earns from her music career, brand endorsements, and merchandise sales.

4. Khabane "Khaby" Lame

o Followers: Over 160 million

Estimated Annual Earnings: \$10 million

 Known for his silent comedic skits, Khaby earns through high-profile sponsorships and licensing his viral content.

5. Josh Richards

Followers: Over 27 million

o **Estimated Annual Earnings:** \$5 million

Josh leverages his following for investments, brand deals, and co-founding ventures like
 Ani Energy.

Earning Potential for the Average TikTok Creator

While only a small percentage of TikTok users achieve celebrity-level earnings, many creators earn a sustainable income. For instance:

- A creator with 100,000 followers and high engagement could earn approximately \$5,000
 \$10,000 monthly through a combination of brand deals, affiliate marketing, and other revenue streams.
- By utilizing TikTok's Creator Fund, creators earn an average of \$0.02–\$0.04 per 1,000 views, which translates to \$20–\$40 for a video with 1 million views.

TikTok's monetization opportunities make it one of the most versatile platforms for creators. Whether you're aiming for supplementary income or a full-time career, TikTok offers diverse pathways to financial success. This guide will help you explore all legitimate earning methods.

TikTok has evolved from a platform for short, entertaining videos to a lucrative space for creators, businesses, and entrepreneurs. Whether you're an influencer, a business owner, or someone looking to monetize creativity, TikTok offers multiple legitimate ways to earn money. Here's a detailed guide to help you navigate and capitalize on TikTok's earning potential.

How to use TikTok to Earn Money?

1. TikTok Creator Fund

TikTok's Creator Fund pays eligible creators based on video views and engagement. To qualify, you must:

- Be 18 years or older.
- Have at least 10,000 followers.
- Generate at least 100,000 video views in the last 30 days.
- Comply with TikTok's community guidelines.

The amount earned depends on the number of views, region, and audience engagement.

2. Brand Partnerships and Sponsored Content

Brands partner with TikTok influencers to promote their products or services. As a creator, you can:

- Reach out to brands that align with your niche.
- Sign up for TikTok's Creator Marketplace to connect with brands.
- Negotiate rates based on your follower count, engagement, and niche relevance.

Content can range from product reviews to branded challenges.

3. Selling Your Own Products or Services

Leverage TikTok's popularity to market:

- Physical Products: Use TikTok's shopping feature to link to your store.
- Merchandise: Sell custom-branded items like t-shirts, mugs, or phone cases.
- **Digital Products**: Offer eBooks, online courses, or design templates.

With TikTok's Business Account and Shopify integration, it's easier than ever to set up a storefront.

4. Affiliate Marketing

Earn commissions by promoting affiliate products:

- Join affiliate programs like Amazon Associates or ShareASale.
- Include affiliate links in your TikTok bio or linked website.
- Create engaging videos showcasing how the products work.

Every sale made through your affiliate link earns you a percentage.

5. TikTok LIVE Gifts and Coins

Engage with your followers through TikTok LIVE:

- Viewers can send you virtual gifts purchased with coins.
- Convert these gifts into diamonds, which can be redeemed for real money.

Regular, interactive content during LIVE sessions can boost your earnings.

6. Offering Services as a Consultant or Coach

If you're skilled in a specific area, use TikTok to:

- Share tips or mini-tutorials to showcase your expertise.
- Direct viewers to sign up for one-on-one coaching or consulting sessions.
- Build credibility in niches like fitness, career coaching, or marketing.

7. Growing and Selling TikTok Accounts

Some individuals grow niche-specific TikTok accounts and sell them:

- Pick a niche with high demand (e.g., fashion, travel).
- Build the account with consistent, high-quality content.
- Sell the account to brands or entrepreneurs looking for a pre-built audience.

8. Crowdfunding or Patreon Support

Encourage followers to support your creative efforts:

- Set up a Patreon account and offer exclusive content.
- Use TikTok videos to explain the benefits of becoming a supporter.
- Explore crowdfunding platforms like Kickstarter for specific projects.

9. Educational Content and Tutorials

Monetize your expertise in areas like:

- Cooking
- DIY projects
- Technology
- Finance

Create bite-sized, informative content and upsell a detailed guide, course, or webinar.

10. Collaborations with Other Creators

Partnering with other influencers helps you:

- Reach new audiences.
- Pool resources for bigger brand deals.
- Share revenue from co-created content.

11. Licensing Viral Videos

If your video goes viral, you can:

- License it to media outlets or marketing agencies.
- Use platforms like Jukin Media to earn from your content.

12. Joining TikTok's Small Business Incentives

TikTok offers support for businesses through:

- Ad credits for creating promotional campaigns.
- Access to TikTok's Business Center for analytics and insights.

13. Hosting Virtual Events or Classes

Use TikTok to promote and sell tickets for:

- Virtual fitness classes
- Music performances

Cooking workshops

14. Leveraging TikTok Ads

For businesses and creators, TikTok Ads Manager allows:

- Running targeted ads to boost visibility.
- Promoting products and services to drive sales.

15. Gaming and eSports Collaborations

If you're a gamer, TikTok is a great platform to:

- Share gameplay clips.
- Collaborate with gaming brands or participate in sponsored tournaments.

16. Real-Time Trend Monetization

Stay updated on trends to:

- Create viral content that attracts sponsorships.
- Develop products or services around trending topics.

Improve your Knowledge with TikTok Books

Navigating TikTok's potential as a money-making platform requires more than just creativity—it demands strategy, consistency, and an understanding of the platform's unique dynamics. Books dedicated to TikTok growth and monetization provide actionable insights, whether you're a beginner or an established creator. These resources cover everything from increasing your follower base to leveraging advanced monetization strategies like affiliate marketing, brand collaborations, and product sales.

Books can help you:

- Master TikTok's algorithm to maximize visibility.
- Develop engaging, trend-responsive content.
- Learn proven strategies for monetization, such as creating TikTok Shops or partnering with brands.
- Grow your follower base organically to attract more lucrative opportunities.

Below is a curated list of books that focus on boosting your TikTok following and increasing earnings. These titles are available on Amazon and are great starting points for creators and businesses.

Books on Earning More on TikTok

Here are a few titles on Amazon that could help you improve your TikTok earnings:

- 1. "MONEY TOKS: How to Start a Profitable TikTok Shop Business"
 - Focus: Setting up a TikTok Shop and selling products effectively.

 Why it's helpful: Practical steps to leverage TikTok's shopping features to build a business.

2. "TikTok Bible: The Ultimate Guide to TikTok Growth and Monetization"

- o Focus: Strategies for both growth and making money on TikTok.
- Why it's helpful: Combines audience-building tips with insights into monetization techniques.

3. "TikTok Marketing: Leveraging Trends to Amplify Your Message"

- o Focus: Utilizing viral trends and creating compelling content.
- Why it's helpful: Shows how to connect with audiences and use trends for monetary gains.

Books on Improving Your TikTok Following

Earning more on TikTok is also linked to the number of followers you have and how influential you are. Here's another list of books that can help you improve your TikTok following:

1. "For the TikTok Beginner: Become a Famous Social Media Influencer"

- o Focus: Starting from scratch and building a strong TikTok presence.
- Why it's helpful: Step-by-step guidance for new creators looking to establish themselves.

2. "One Million Followers, Updated Edition: How I Built a Massive Social Following in 30 Days"

- o Focus: Organic methods for rapidly increasing your follower count.
- o Why it's helpful: Focuses on content strategy, hashtag usage, and audience engagement.

3. "How to Make Money on Tiktok in 2024: The Complete Guide for Businesses, Creators, and Influencers (The Self-Help Fixer)"

- Focus: Understanding how TikTok's algorithm works.
- Why it's helpful: Provides data-backed strategies for optimizing your content for maximum reach.

4. "78 Proven Steps to Grow Your TikTok Following and Increase Engagement"

- o Focus: Techniques for becoming a successful influencer.
- Why it's helpful: Offers insights into storytelling, branding, and engaging content creation.

5. "TikTok Guru: A Guide to Explosive TikTok Marketing"

- o Focus: Crafting viral content that resonates with audiences.
- Why it's helpful: Explains what makes videos trend and how to replicate success.

View these titles on Amazon to explore reviews, purchase options, and detailed descriptions tailored to your TikTok journey. These books offer the knowledge and strategies you need to maximize TikTok's potential for both growth and profit.

TikTok is a dynamic platform offering diverse ways to earn money. Success requires consistency, creativity, and an understanding of your audience. Whether you're looking to make TikTok your side hustle or a full-time career, these strategies can help you monetize your efforts effectively.

Additional Ways to Earn Money Online Beyond TikTok

If you're looking to diversify your income streams, there are numerous platforms that pay for completing simple tasks such as taking surveys, playing games, or testing products. These platforms can be an excellent complement to your TikTok monetization strategies, providing steady side income. Here's a breakdown of legitimate sites and apps that pay for various activities:

1. Swagbucks

- What It Is: A rewards platform where users earn points (SB) for completing surveys, watching videos, shopping online, and playing games.
- How It Pays: Points can be redeemed for PayPal cash or gift cards.
- **Earning Potential:** \$50–\$200 monthly depending on activity level.
- Why It's Great: Multiple earning options make it versatile and user-friendly.

2. FreeCash

- What It Is: A GPT (Get-Paid-To) platform that rewards users for completing tasks like surveys, app installations, and game trials.
- **How It Pays:** Instant withdrawals via PayPal, crypto, or gift cards.
- **Earning Potential:** Up to \$20 per day for active users.
- Why It's Great: Fast payout process and lucrative offers compared to similar platforms.

3. InboxDollars

- What It Is: A platform that pays users to take surveys, watch videos, and read promotional emails.
- How It Pays: Cash payments and gift cards.
- **Earning Potential:** Around \$30–\$100 monthly for regular activity.
- Why It's Great: Offers a \$5 sign-up bonus and a wide variety of earning options.

4. Mistplay (Gaming Rewards App)

- What It Is: A mobile app that rewards users for playing new mobile games.
- How It Pays: Points redeemable for gift cards.

- **Earning Potential:** \$30–\$50 per month, depending on the time spent.
- Why It's Great: Ideal for gamers looking to earn while discovering new titles.

5. UserTesting

- What It Is: A platform where users test websites and apps for usability and provide feedback.
- How It Pays: PayPal payments for each completed test.
- Earning Potential: \$10 per 20-minute test; \$30-\$120 monthly for consistent testers.
- Why It's Great: High-paying tasks and flexible work hours.

6. Toluna Influencers

- What It Is: A survey site that also allows users to participate in product testing and polls.
- How It Pays: Points redeemable for PayPal cash or gift cards.
- **Earning Potential:** \$30–\$100 monthly based on engagement.
- Why It's Great: Regular surveys and opportunities to test products.

7. Skillz (Competitive Gaming)

- What It Is: A platform offering skill-based games where players can compete for real money.
- How It Pays: Direct deposits or PayPal.
- Earning Potential: Varies widely depending on skill level and competition.
- Why It's Great: Offers a chance to turn gaming skills into cash.

8. Pinecone Research

- What It Is: A premium survey site that pays users to share opinions on products and services.
- **How It Pays:** PayPal or gift cards.
- **Earning Potential:** \$3–\$5 per survey, with steady availability.
- Why It's Great: Reliable payouts and straightforward surveys.

9. Amazon Mechanical Turk (MTurk)

- What It Is: A microtask platform where users perform small tasks like data entry, content moderation, and surveys.
- How It Pays: Direct deposit or Amazon gift cards.
- **Earning Potential:** \$50–\$200 monthly depending on task availability.
- Why It's Great: A vast array of tasks, suitable for users with limited time.

10. Fiverr and Upwork (Freelancing)

- What They Are: Platforms connecting freelancers with clients for tasks like graphic design, writing, and video editing.
- **How They Pay:** Direct deposit, PayPal, or wire transfer.
- **Earning Potential:** \$500–\$5,000 monthly for skilled freelancers.
- Why They're Great: Excellent for creators who can monetize specialized skills.

Tips for Maximizing Your Earnings

- 1. **Diversify Platforms:** Use multiple platforms to increase your earning potential.
- 2. **Prioritize High-Paying Tasks:** Focus on surveys, tests, or gigs that offer higher payouts for your time.
- 3. **Stay Consistent:** Regular activity increases your chances of accessing premium tasks and bonuses.

These platforms provide an excellent supplement to TikTok earnings and are great for individuals looking to maximize online income opportunities.